REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, October 25, 1991

<u>Time:</u> 9:00 a.m.

Place: Kuhina Nui Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

Present: Peter Yanagawa, Chairman

Theo Butuyan, Public Member

Barbara Dew, Oahu Member (Early Departure)

Jerry Hirata, Hawaii Member Yoshiko Kano, Kauai Member Stanley Kuriyama, Oahu Member Marcus Nishikawa, Oahu Member Douglas Sodetani, Maui Member

Calvin Kimura, Supervising Executive Secretary

Christine Rutkowski, Executive Secretary Cynthia Yee, Real Estate Specialist Lynn Petry, Condominium Specialist

Stephen Okumura, Condominium Specialist

Lynn Miller, Real Estate Specialist

Diane Erickson, Deputy Attorney General Bryan Yee, Special Deputy Attorney General

Irene Kotaka, Secretary

Monica Morris, Program Specialist Jasmine Uehara, Time Share Specialist Sheryl Nagata, Hearings Officer Richard Marshall, Hearings Officer

Richard Young, RICO Attorney

Stacy Hiramoto, Licensee

Roy Tjioe, Attorney for Mr. Hiramoto Douglas Halstead, Attorney for Mr. Arruda

Anthony Arruda, Jr., Licensee

Excused: Carol Mon Lee, Public Member

<u>Call to</u> Chairman Yanagawa called the meeting to order at 9:10 a.m., at

Order: which time quorum was established.

<u>Chairman's</u> Chairman Yanagawa reported that the comments on the draft of the

Report: Annual Report is due by November 1, 1991.

Chairman Yanagawa also reported that he had signed letters of introduction for Melvin Sakurai and Randy Sing, introducing them as the Commission's consultants on the Condominium Management Study.

<u>Additional</u>

The additional handouts distributed were as

Handouts:

follows:

- 4. Disciplinary Cases
 - d. Scully Rogers, Ltd., Randy M. Rogers and Marion Rogers, aka Scully Rogers,
 RE 88-74, Memorandum in Opposition to Respondent's Motion for
 Reconsideration of Commission's Final Order
- 6. Committee Reports
 - a. Condominium and Cooperative Review Committee
 - b. Laws and Rules Review Committee
 - c. Education Review Committee
- 10. Questionable Applications Bruce Szathmary

Approval of

The approval of the June 28, 1991, July 26, 1991, August 30, 1991,

Minutes:

and September 26, 1991 Meetings were deferred.

Disciplinary

ESTRELLA M. RAMOS, REC 91-127 and 91-174

Cases:

Commissioner Kuriyama was excused from the meeting due to a conflict of interest.

Bryan Yee, Special Deputy Attorney General, presented the Settlement Agreement After Filing of Petition for Disciplinary Action to the Commission for action.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Dew, it was voted on and unanimously carried to take this matter under advisement.

Commissioner Kuriyama returned to the meeting.

STACY HIRAMOTO, REC 90-146

Mr. Hiramoto, his attorney, Roy Tjioe, and Richard Young present.

Mr. Tjioe requested that the Commission reopen Mr. Hiramoto's case for hearing and if that was not possible, to accept the written exceptions and hear oral arguments. Mr. Tjioe stated that Mr. Hiramoto had thought that the hearings were scheduled for another day and that

is why he never attended the hearings. He also stated that Mr. Hiramoto had attempted to get in touch with Mr. Young, but was unable to.

Mr. Young opposed the motion to reopen the hearing. He stated that the Respondent failed to show up for the hearing. The Respondent was given the opportunity to present oral arguments.

Executive Upon a motion by Commissioner Sodetani, seconded by Commissioner Dew,

Session: it was voted on and unanimously carried to enter into executive session at 9:26 a.m., pursuant to Chapter 92-5(a)(4), "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Sodetani, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to move out of executive session at 9:36 a.m.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to deny the request to reopen the hearing and to allow the parties to present oral arguments, with a limit of 10 minutes per party, and to accept the written exceptions.

Mr. Hiramoto is charged with acting as a managing agent without being licensed as a real estate broker. Mr. Tjioe stated that Mr. Hiramoto never received funds for the work that he performed. He was helping his mother and sister who lived in the building and they were facing the possibility of their water service being shut off. Mr. Hiramoto discovered that the property manager of the building had mismanaged funds. He attempted to rectify the situation by contributing his own moneys. He was later told that the moneys he contributed could not be used for his mother and sister's account because he was not the legal owner of the property.

One of the allegations against Mr. Hiramoto is that he failed to account for funds. Mr. Hiramoto accounted for every penny, with the exception of one check which was made out to the Board of Water Supply. Mr. Tjioe stated that the proposed two-year suspension of Mr. Hiramoto's license would impair his ability to provide for his family.

Mr. Hiramoto had decided not to press charges against the person who was forging checks on the association account in order to protect his family. He was told that the bank would refund all of the money. However, it was later learned that since he did not press charges, he would not be able to recover the association's money. Mr. Tjioe stated that the Hearings Officer's determination was based only on the letter written by a RICO Investigator. He asked that they be given the opportunity to present evidence at the hearing. Mr. Tjioe stated that if the board upholds the suspension, he would move that this matter be reheard by the Office of Administrative Hearings. If the sanctions are upheld, the Commission would be encouraging people not to get involved. Mr. Tjioe is requesting that the Commission lift the sanctions completely, that no fine or suspension be imposed.

Mr. Young stated that it was not appropriate to discuss the forgery matter at this time. The Commission is acting on the allegations that Mr. Hiramoto failed to account for funds and that he was acting as an unlicensed managing agent. Mr. Young stated that Mr. Hiramoto was asked by the owners in 1987 to provide an accounting of funds. He did not provide the information for years. Mr. Young stated that he was present to insure that licensees act within the scope of the

rules. Mr. Hiramoto failed to provide a proper accounting of the funds.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to take this matter under advisement.

ANTHONY ARRUDA, JR., DBA ARRUDA PROPERTIES, INC., REC 90-347

Mr. Arruda and his attorney, Douglas Halstead, Richard Young, RICO attorney, and Richard Marshall, Hearings Officer, were present at the meeting.

Mr. Young stated that Mr. Arruda failed to disclose pertinent facts and misrepresented information. The buyer relied upon the representations made by Mr. Arruda that water was available. RICO is asking that the Commission order restitution, suspend Mr. Arruda's license, and fine Mr. Arruda \$1,000 for each offense that was committed.

Mr. Halstead stated that testimony indicated that Mr. Arruda had received a telephone call from Jan Mahuna and that she was interested in an unimproved lot that Mr. Arruda had advertised for sale. Mr. Arruda had faxed a copy of the County of Hawaii's Raw Land Input sheet to Ms. Mahuna. Ms. Mahuna did not explain any of the items checked to Mr. Adams, the buyer. Mr. Adams inspected and purchased the lot. Mr. Arruda knew that Ms. Mahuna's uncle lived on the private road and assumed that Ms. Mahuna would explain to Mr. Adams that the buyer is responsible for the cost of hooking up the water from the County's line to the property. Mr. Adams had signed a release from Ms. Mahuna releasing her from any of the warranties or guarantees against the property.

Mr. Adams, upon learning of the cost of hooking up the water, filed a law suit against Mr. Arruda. Mr. Adams later decided not to pursue the law suit and dismissed it.

Mr. Halstead requested that the Commission accept the Hearings Officer's Findings of Fact, Conclusions of Law, and Recommended Order.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Dew, it was voted on and unanimously carried to take this matter under advisement.

SCULLY ROGERS, LTD., RANDY M. ROGERS AND MARION ROGERS AKA SCULLY ROGERS, RE 88-74

Commissioners Dew, Kuriyama, and Hirata were excused from the meeting.

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Kano, it was voted on and unanimously carried to deny the Respondent's Motion for Reconsideration of the Commission's Final Order.

Commissioners Kuriyama and Hirata returned to the meeting.

STACY HIRAMOTO, REC 90-146

Sheryl Nagata, Hearings Officer, presented a summary of the Findings of Fact, Conclusions of

Law and Recommended Order.

Ms. Nagata stated that the Petition for Disciplinary Action was filed with the Office of Administrative Hearings. Mr. Hiramoto was notified of the petition by certified mail. Mr. Hiramoto was informed that the pre-hearing conference was scheduled for May 13, 1991. Mr. Hiramoto did not appear at the pre-hearing conference. Mr. Hiramoto was notified that the hearing was scheduled for July 3, 1991 and Mr. Hiramoto did not appear. Ms. Nagata proceeded to conduct the hearing since proper notice was given. Facts show that during the period of time in question, Mr. Hiramoto had an inactive real estate salesperson's license. Mr. Hiramoto had sent notices to the owners telling them to send the maintenance fees to him. The evidence presented at the hearing showed him to be acting as a property manager. At the end of 1987, Mr. Hiramoto was asked to account for the funds. Mr. Hiramoto did not provide an accounting until 1989. Mr. Hiramoto had stated that the records were stolen from his car. The findings in the case are based upon the facts that were presented.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to take this matter under advisement.

DELEGATION OF PROCEDURAL ISSUES TO STAFF

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried that staff is to work with the Attorney General's Office on a list of procedural issues which can be delegated to staff. The list shall be presented to the Commission and the Commission shall vote on the matter at a later date.

Recovery Fund Report:

BRENDA KUAMOO, REC-TAX-91-1

Upon a motion by Commissioner Sodetani, seconded by Commissioner Butuyan, it was voted on and unanimously carried to approve the Hearings Officer's Recommended Order and the Commission's Final Order.

Committee Reports:

EDUCATION REVIEW COMMITTEE

Upon a motion by Commissioner Hirata, seconded by Commissioner Sodetani, it was voted on and unanimously carried to approve the recommendations of the October 2, 1991 Education Review Committee Meeting, as follows:

- 1. Fund Audit. Accept Ikeda & Wong, CPA, Inc.'s proposal, dated September 24, 1991, for auditing the Real Estate Education Fund, Real Estate Recovery Fund, Condominium Management Education Fund, for the compensation amounts respectively specified for each fund and execute a contract for such services.
- 2. <u>Condominium Management Education Fund.</u> Accept the Condominium Management Education Fund Budget Reports for the period ending June 30, 1991.
- 3. <u>Continuing Education Instructor Applications.</u>

- a. Ratify the following instructor certifications, subject to the provisions stated:
 - (1) Certify Louis L. C. Chang as a continuing education instructor in the course categories of Real Estate Law and Conflict Resolution, subject to receipt of a Certificate of Qualification of good standing from the Hawaii Supreme Court.
 - (2) Certify Brian R. Thomas as a continuing education instructor in the course category of Property Management and Property Development in the same curriculum areas as specified in Residential Construction--GRI 301 and Land Development--GRI 401.
 - (3) Defer Brian R. Thomas's instructor application for the course category condominiums, Risk Management--Arbitration and Mediation for more documentation.
 - (4) Deny Brian R. Thomas's instructor application for the course category Financing for applicant's failure to submit documentation as to the applicant's command knowledge of "Financing."
 - (5) Defer discussion of instructor course category certification to the November Education Review Committee Meeting.
- 4. NAIOP Instructor Application Fees. For the limited purpose of making available continuing education courses to real estate licensees specializing in commercial and industrial real estate practice, and further limited to a one-event certification for the time period of October 2 to 5, 1991, collect from NAIOP a fee of \$190 (\$100 non-refundable instructor application fee, \$50 instructor certification fee, \$40 compliance fee) and a course certification fee of \$500 for 3-1/3 continuing education credit hours; which requires licensees attendance at a total of 3-1/3 hours chosen from the Commission's pre-approval of 8 sessions meeting CE course criteria.
- 5. <u>RFP's from Testing Companies.</u> Defer this matter to the December 1991 Education Review Committee Meeting.
- 6. Rescheduling of Committee Meetings. <u>Approve the rescheduling of the Committee meetings as follows, beginning with the January 1992 Meeting:</u>

<u>Laws and Rules</u> <u>Second Wednesday</u>

CCRC Second Wednesday

<u>Education</u> <u>Fourth Thursday</u>

- 7. <u>Committee Reorganization.</u> Approve the reorganization of the Education, Laws and Rules, and Condominium and Cooperative Review Committees and set the committee size at six members and quorum at four members, effective January 1, 1991. Commission staff to check with the Attorney General's Office to determine if alternates would retain voting rights.
- 8. <u>Additional Ratification.</u> Ratify the following continuing education elective courses, subject to the standard course disclosure caveats and consideration of the CE Panel and Real Estate Branch staff comments:

"How to Invest in Real Estate in Hawaii" -- Duplanty School of Real Estate, Provider

"Foreclosure and the Role of the Commissioner in Hawaii" -- Duplanty School, Provider

"Risk Management III" -- Hawaii Association of Realtors, Provider

9. <u>November Education Review Committee Meeting.</u> Reconfirm the change of the November Education Review Committee Meeting to November 21, 1991, starting at 11:30 a.m.

CONDOMINIUM AND COOPERATIVE REVIEW COMMITTEE

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to approve the recommendations of the October 24, 1991 Condominium and Cooperative Review Committee Meeting, as follows:

- Condominium Association Budget and Reserve Law. Contract the services of John A. Morris, directly, or through the Research Center, as a special consultant for the Commission in all areas of the implementation, education, research, rule making, and statutory amendments of Act 132 (1991 SLH), Condominium Association Budget and Reserves Law, subject to the Budget and Finance Chairman's approval of compensation and budgetary issues from the Condominium Management Education Fund.
 - Services to include, but not be limited to, the Condominium Specialists providing immediate, inexpensive orientation sessions with Condominium Managing Agents, self-managed personnel and board of directors to counter any misinformation; in conjunction with sessions, develop a simple brochure directed to the average apartment owners as to why the budget and reserves; develop, in Ramseyer format, administrative rules; immediate review of the law with concerned persons and organizations for possible amendments for the 1992 session; special advisor on the manual; special advisor and instructor on workshops planned after the manual and rules are completed; and any other areas until the implementation date.
- 2. <u>Out-of-State Condominium Projects.</u> Contract the services of a consultant to study and review the issue of out-of-state condominium projects and its applicability to Chapter 514A, Hawaii Revised Statutes, and to provide statutory amendments for equivalent protection to Hawaii consumers as provided for with in-state condominium projects.

- 3. <u>Sales to Owner-Occupants Publication Announcement.</u> Accept publication announcements in a newspaper published six days a week in the State, which has a higher general circulation in the county in which the project is to be located as opposed to a newspaper published seven days a week as meeting the requirements of Section 514A-102, HRS.
- 4. <u>Sales to Owner-Occupants Publication Announcement.</u> Developers who failed to provide a statement in the owner-occupant publication announcement concerning the availability and number of residential units in the project that are "accessible" and "adaptable," for persons with disabilities, and whose development is exempt from the disability act, shall be required to republish the announcement with the statement but shall not be subject to the terms of the August 31, 1990 Commission decision.

LAWS AND RULES REVIEW COMMITTEE

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to approve the recommendations of the October 24, 1991 Laws and Rules Review Committee Meeting, as follows:

1. <u>Real Estate Commission's Fair Housing Brochure.</u> Reprint the Fair Housing Brochure, subject to analysis by staff as to the amount and subject to the approval of the Budget and Finance Chairman, to be funded from the Real Estate Education Fund.

Model Act Presentation:

Monica Morris and Jasmine Uehara were present to discuss the Model Act.

The 1991 Legislature passed Act 111, which is designated as Chapter 436B, Hawaii Revised Statutes. This will be the first chapter that addresses professional and vocational licensing. The chapter expands the regulatory powers by increasing the grounds for disciplinary action. It allows for the increased monitoring of licensees. Licensees will have to provide notice to the board of any disciplinary action or law suits. It allows the board to temporarily suspend a license if there is potential consumer harm. Chapter 436B, HRS, will act as a supplement to Chapter 467, HRS, when the chapter is silent.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to approve the amendments to Chapter 467, HRS, with the request that the amendments be written in plain language where possible.

Licensing: RATIFICATION

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Sodetani, it was voted on and unanimously carried to ratify the following applications and registrations:

Real Estate Brokers

21st Century Fox Realty, Inc. Waterfront Management, Ltd. Mid-Pac Management Corp. Landsman, Inc. Real Estate Trading Corp. Legacy Properties, Ltd. Russell Lui, Inc. Delta Investments/Hawaii,Inc. Ironwood Resorts, Inc.

Branch Offices

Peter Kempf & Associates, Inc. - Waikoloa, Hawaii Savio Realty, Ltd. - Waipahu, Oahu

Site Offices

Maui Hill, Lea Properties, Ltd. Waikoloa Fairways, Nemo Realty, Inc.

Trade Names

James H. Wodehouse, Jr. dba 7-11 Realty
Laurene L. Ferry dba Lori Ferry Realty
Lois W. Silverman dba Silver Realty
Wilson U. Pascua dba Honland Realty
Agent System U.S.A. Corp. (fka Prestige Management
Corp.)
Gerald M. Aldridge dba Aldridge Associates, Realtors
Alii Investments, Inc. dba Maile Properties of
Kauai/Better Homes and Gardens
Joseph T. Leng dba New Century Realty
Sharlene G. Ward dba Hale Kona Realty/Better Homes
and Gardens

Condominium Managing Agents

Lizama Realty, Inc.

Condominium Hotel Operator
Rowena B. Cobb dba Cobb Realty
Condotech's Hawaiiana Resorts Inc.
Nancy H. Grantham dba Grantham Resorts
Gail Petagno, Realtor

Condominium Property Regime Public Reports

September 1991

Kaunala, Honolulu (Final)

Nawiliwili Bay View, Kauai (Final)

The Knolls at Waikoloa, Hawaii (Preliminary)

Mauka Lani, Kauai (Final)

Lawai Knolls, Kauai (Supplementary)

Kihei Pacific Plaza, Maui (Final)

Hooli Hale, Honolulu (Final)

Hale La'i La'i, Honolulu (Preliminary)

636 Kaiemi, Honolulu (Final)

237/237-A Kihapai Street, Honolulu (Final)

Maranatha Estates, Hawaii (Final)

Palolo Valley Gardens, Honolulu (Final)

Moanalua Village II, Honolulu (Supplementary)

Kaapahu Homesteads, Lot 440B, Hawaii (Final)

Palm Villas II, Increment EE, Honolulu (Final)

Kahana Falls, Maui (Final)

Kolo Kai, Kauai (Final)

Cindi Hale, Hawaii (Final)

Miyashiro Farms, Kauai (Final)

Menehune View, Kauai (Final)

Executive Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it

Session: was voted on and unanimously carried to enter into executive session at 11:50 a.m., pursuant to Chapter 92-5(a)(1), "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;"

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Kano, it was voted on and unanimously carried to move out of executive session at 12:17 p.m.

Disciplinary ESTRELLA M. RAMOS, REC 91-127 AND REC 91-174

Cases:

Commissioner Kuriyama was excused from the meeting due to a conflict of interest.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to approve the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order, with staff to inform the Respondent of the course to be taken as referenced in section 4e.

Commissioner Kuriyama returned to the meeting.

STACY HIRAMOTO, REC 90-146

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried that the Commission adopts the Hearings Officer's Findings of Fact and Conclusions of Law, but modifies the Recommended Order that the Respondent pay a fine of \$1,000, to be paid within sixty (60) days of October 25, 1991.

ANTHONY ARRUDA, JR. DBA ARRUDA PROPERTIES, REC-90-347

Upon a motion by Commissioner Hirata, seconded by Commissioner Butuyan, it was voted on and unanimously carried to approve the Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

<u>Licensing:</u> **RESTORATION OF FORFEITED LICENSE**

John R. Peterson Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved subject to submitting evidence of successfully passing the real estate salesperson's licensing examination within six months, with a waiver of the education requirement and completion of the 1989-90 continuing education courses. Commissioner Butuyan seconded the motion. The motion was voted on and unanimously carried.

QUESTIONABLE APPLICATIONS

INI, Inc.

After a review of the information submitted by the applicant, Commissioner Nishikawa moved to approve the real estate corporation application of INI, Inc. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

EMW Referral, Inc.

After a review of the information submitted by the applicant, Commissioner Hirata moved to approve the real estate corporation application of EMW Referral, Inc. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

John R. Connelley

After a review of the information submitted by the applicant, Commissioner Butuyan moved to approve Mr. Connelley's application for a real estate broker's license. Commissioner Hirata seconded the motion. The motion was voted on and unanimously carried.

Marjorie Lewis dba Island Rentals and Real Estate

After a review of the information submitted by the applicant, Commissioner Kano moved to approve the home occupation place of business, located at 4669 Iwaena Loop, Kapaa, Hawaii

96746, subject to the conditions imposed by the County of Kauai. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Patricia L. Finlay

After a review of the information submitted by the applicant, Commissioner Nishikawa moved to approve the home occupation place of business, located at 2229 Iukika Place, Koloa, Hawaii 96756, subject to the conditions imposed by the County of Kauai. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Langsford Norton Hooker II Enterprises, Inc. dba Network Realty

After a review of the information submitted by the applicant, Commissioner Butuyan moved to approve the real estate corporation application of Langsford Norton Hooker II Enterprises, Inc. dba Network Realty. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Roland A. Cairme

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Sodetani, it was voted on and unanimously carried to defer consideration of Mr. Cairme's request for a real estate salesperson's license, pending receipt of further information.

Bruce Szathmary

After a review of the information submitted by the applicant, Commissioner Nishikawa moved to deny Mr. Szathmary's real estate broker's license application, based on Section 467-8(3), HRS. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Pamela Williams

After a review of the information submitted by the applicant, Commissioner Butuyan moved to deny Ms. Williams's application for a real estate salesperson's license as she failed to submit her complete application within 90 days of the examination date. Commissioner Hirata seconded the motion. The motion was voted on and unanimously carried.

Ronald Kohn

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny Mr. Kohn's application for an experience certificate, as to equivalency to the transaction requirements and to seven months full-time salesperson's experience. Commissioner Hirata seconded the motion. The motion was voted on and unanimously carried.

Gregory G. Ogin

After a review of the information submitted by the applicant, Commissioner Kano moved to approve Mr. Ogin's request for an equivalency to one listing closed escrow transaction. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

Gabrial L. Hsieh

After a review of the information submitted by the applicant, Commissioner Butuyan moved to approve Mr. Hsieh's real estate salesperson's license application. Commissioner Hirata seconded the motion. The motion was voted on and unanimously carried.

Sharon Morris

After a review of the information submitted by the applicant, Commissioner Kano moved to deny Ms. Morris's request to backdate the Licensing Branch's records to "active" status, effective January 1, 1990. Commissioner Hirata seconded the motion. The motion was voted on and unanimously carried.

Elizabeth Hardy

After a review of the information submitted by the applicant, Commissioner Hirata moved to deny Ms. Hardy's request to backdate Licensing Branch's records to "active" status, effective January 1, 1990. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Friday, November 22, 1991 Next Meeting:

9:00 a.m.

Kuhina Nui Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

With no further business to discuss, Chairman Yanagawa adjourned the meeting at 12:24 p.m. Adjournment:

Reviewed and approved by:

Calvin Kimura Supervising Executive Secretary

November 22, 1991

Date